

MORRISON

SUPPLY COMPANY

OPEN POSITIONS

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OPEN POSITION: OUTSIDE SALES – UTILITY PRODUCTS

LOCATION: SHERMAN, TEXAS

BASIC FUNCTION: Responsible for products, supplies and services to the utility market. Conduct on-site customer visits; identify customer needs, and ensure order is handled correctly and promptly. Maintain and create customer relationships. Develop new prospects; bid for new business and increase opportunities with existing customers. Provide and coordinate pricing for jobs. Resolve customer service issues by acting as liaison between customers, vendors, and credit.

JOB SPECIFICATIONS: High school education or equivalent is required with some college courses helpful. Must have a minimum of two years outside sales experience in the utility industry or inside sales experience with strong contractor contacts. Must have strong utility product knowledge and consultative selling experience. Good math skills and ability to calculate percentages is required. Must be self-motivated, a self-starter, and personable. Good organizational, interpersonal and communications skills are required. Excellent customer relation skills are essential. Attention to detail and mental concentration are necessary for accurately performing tasks.

If interested in position, please contact Human Resources Office at humanresources@morsco.com or call (817)870-2227.

OPEN POSITION: OUTSIDE SALES - HVAC

LOCATION: CONROE, TX

BASIC FUNCTION: Responsible for selling HVAC products, supplies and services; maintaining working relationships with current customers; generating new business; quoting prices to customers; and coordinating pricing for jobs.

JOB SPECIFICATIONS: High school education or equivalent is required with some college courses helpful. Must have a minimum of two years outside sales experience in the HVAC industry. Good math skills and ability to calculate percentages is required. Must be self-motivated, a self-starter, and personable. Good organizational, interpersonal and communications skills are required. Excellent customer relation skills are essential. Attention to detail and mental concentration are necessary for accurately performing tasks.

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